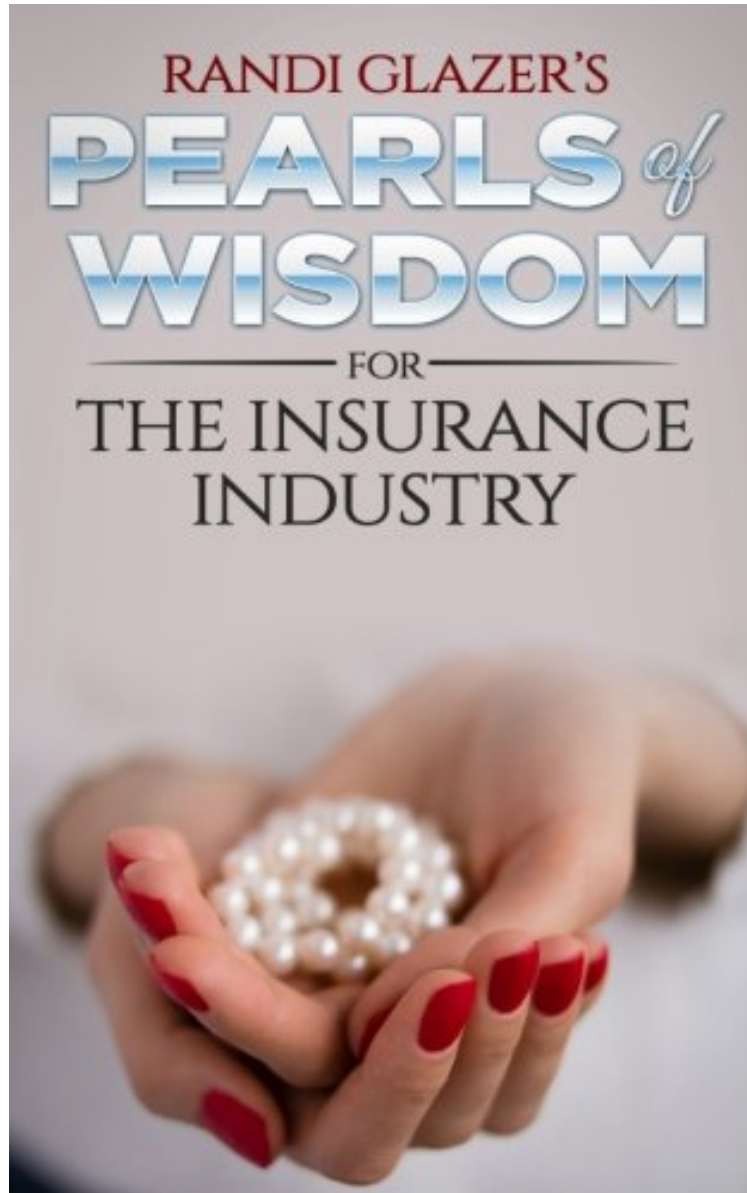


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## Randi Glazer's Pearls of Wisdom for the Insurance Industry

*Randi Glazer*

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**Randi Glazer : Randi Glazer's Pearls of Wisdom for the Insurance Industry** before purchasing it in order to gage whether or not it would be worth my time, and all praised Randi Glazer's Pearls of Wisdom for the Insurance Industry:

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With insightful quotes featuring practical advice applicable to the insurance and underwriting profession, Randi Glazer's *Pearls of Wisdom for the Insurance Industry* provides the kind of insight and guidance every insurance and underwriting professional wishes they had the moment they entered the field. Covering a broad range of subjects and offering timeless advice relevant to insurance professionals independent of their years of experience, Glazer's book of quotes succeeds in succinctly delivering universally valuable counsel while showcasing the author's exceptional wit and wisdom. Arranged in a unique format featuring quotes of professional significance, Glazer's book deftly explains how to navigate the wealth of situations one might encounter during a career in the insurance industry and forces the reader to reflect deeply on the powerful lessons inherent in each quote. Randi Glazer's *Pearls of Wisdom for the Insurance Industry* is therefore able to offer a unique blueprint for elevating one's professional status and reputation in a manner that generates respect from colleagues and management alike. Indeed, Glazer is that rare professional who, despite leapfrogging co-workers of similar experience levels, has always carried herself with a quiet dignity that earned the complete respect of those around her. Glazer's quotes are the product of years of experience in the field of underwriting and insurance, but her book is not necessarily designed solely for the benefit of insurance and underwriting professionals. Many of the quotes apply to professionals regardless of their industry, as Glazer's insight is often based on universal truths. Each insightful quote offers guidance on how to handle even the most delicate of situations and circumstances professionals are likely to encounter throughout the course of a career in any field, with Glazer offering her own professional advice and reflecting on the principles that enabled her to navigate these situations during the course of her own illustrious career. Documenting her own ascendancy in the world of insurance, Glazer's book of quotes offers some of the pearls of wisdom the author took away from her diverse professional experiences. In addition to the practical advice relating to her professional endeavors, Glazer's book of quotes also offers guidance on how to achieve the kind of work-life balance that ensures the avoidance of anything resembling professional burnout. Known throughout the insurance industry for her exceptional work ethic and her sustained success while occupying a variety of leadership roles, Glazer's advisory quotes are worth heeding during a time in which employer expectations continue to become increasingly demanding and professionals must demonstrate an exceptional aptitude for achievement.

About the Author Senior insurance professional Randi Glazer has enjoyed a remarkably successful career as a leader in the field of insurance and underwriting. In addition to her extensive experience in a variety of critical leadership positions, Glazer has also been able to take advantage of professional opportunities abroad and is thus exceptionally well versed in international business. Currently serving as the underwriting director for RM Global Risk Management, Glazer continues to live up to the outstanding work ethic for which she is known throughout the industry. Although her role as underwriting director for RM Global Risk Management is both demanding and time-consuming, Glazer has nonetheless continued to contribute to professional and academic journals relating to her extensive professional expertise. Glazer, who earned her MBA and graduated *summa cum laude* from American Intercontinental University, is also the author of several books, including *Randi Glazer's 12 Strategies for Surviving a Career in the Insurance Industry*, as well as her most recent effort, *Randi Glazer's Pearls of Wisdom for the Insurance Industry*. Throughout all of her published work, the pride she feels for her industry is immediately evident and is reflective of her desire to give back to an industry that has given her so much throughout her lengthy professional career. During the course of an illustrious career, Glazer has developed countless specialties, including, but certainly not limited to, each of the following: surplus lines property; admitted and non-admitted inland marine risks and programs; specialty property risks and programs; E S Property; E S inland marine; client development; program and portfolio management; and start-up operations. The endless array of specialized expertise is at the core of her success as an insurance and reinsurance consultant, and it is also one of the many reasons why her advice is so frequently sought by industry peers.