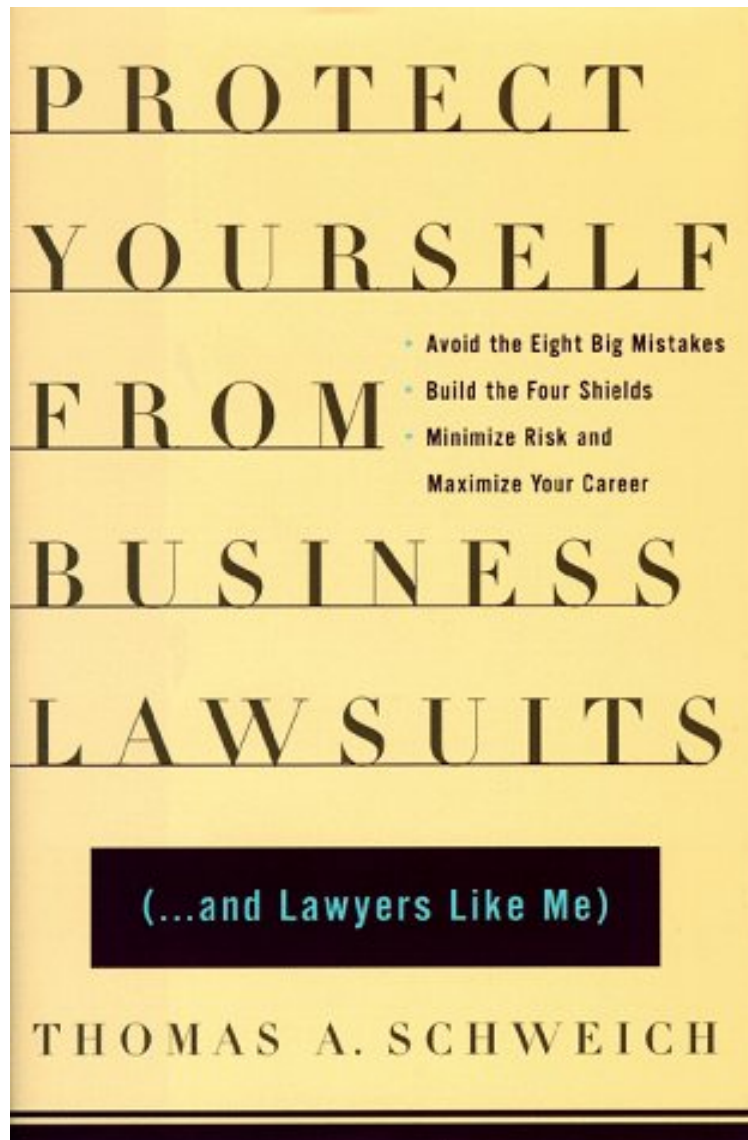


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# Protect Yourself From Business Lawsuits: and Lawyers Like Me

*Thomas A. Schweich*

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**Thomas A. Schweich : Protect Yourself From Business Lawsuits: and Lawyers Like Me** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Protect Yourself From Business Lawsuits: and Lawyers Like Me:

1 of 1 people found the following review helpful. ((( my studio ))) 4 shields of protection. What a concept! By A Customer As a private music teacher I have to regularly defend myself against non-committal parents, who are often looking for advantages in lesson time shifting. It is a very real and hard issue for a dedicated private teacher. Studio

time is limited and therefore it is as precious as teacher's professional skills. It took me many years to structure flexible lesson pricing - yearly contract rate, non-committal rate, single lesson rate - and enforce them. The Four Shields, clearly described by the book author Thomas A. Schweich, contributed to better understanding and improvement of my contractual agreement with studio parents. More importantly, it helped to bring teacher - parents relationships at my studio into more respectful level. Thank you, Mr. Schweich, for a generosity of your spirit. 4 of 5 people found the following review helpful. A Must Read for All Businesses. . . small or large! By A Customer The book is very readable and it is not necessary to be a lawyer to understand the risks and how to prevent potential litigation. It is hard to believe that a lawyer wrote this book since the book was an easy read and can serve as a good reference tool for managers to share with employees. Great work!

Corporate litigation has spun out of control. Large companies can spend up to 10 percent of their quarterly earnings on legal costs. What can you -- as an employee, CEO, or entrepreneur -- do to protect your company and your career from business lawsuits? In this groundbreaking book, Thomas A. Schweich, himself a lawyer, offers novel and inexpensive advice about how companies and their employees can use commonsense business tactics to avoid potentially devastating litigation. For too long, companies have entrusted outside counsel to resolve disputes through litigation -- often at great expense to their bottom line and to individual careers caught up in the ongoing lawsuits. Now, you can work to resolve these problems yourself by avoiding the Eight Big Mistakes that often result in litigation -- including bad writing, bad estimating, speculation, bad research, side deals, and others. These mistakes are made every day in every kind of company -- from huge conglomerates to one-person start-ups. And everyone from the receptionist to the CEO makes them. One mistake at any level of the company can result in tremendous disruption within the company and a very costly verdict. The author also describes the Four Shields that any company can construct using internal resources to protect itself from the litigation scourge. *Protect Yourself from Business Lawsuits* is a must for everyone from the CEO of a major corporation to the average employee seeking to protect his or her career to the entrepreneur for whom a lawsuit could mean bankruptcy.

.com Virtually everyone agrees that the process of corporate litigation has spun out of control. Thomas Schweich, an attorney who focuses on the negotiation, mediation, and arbitration of commercial disputes, believes that all of us should therefore be working to lessen our companies' susceptibility to lawsuits--while simultaneously shoring up our own professional reputations--by avoiding the "eight big mistakes" and constructing the "four shields" that he says can ultimately make or break any firm. In *Protect Yourself From Business Lawsuits (...and Lawyers Like Me)*, Schweich begins with his theories on the legal system's problems and their direct and indirect ramifications for business owners as well as employees. He then presents his detailed suggestions for lawsuit protection, starting with a list of the primary blunders to bypass, such as Bad Writing (not knowing when, and when not, to write information down), Speculating (discussing something that you're not qualified to discuss), Bad Research (doing business with the wrong people), and Getting Personal (letting emotions get in the way of common sense). He concludes with explicit details on a quartet of defensive tactics related to document protection, corporate definition, alternative dispute resolution, and the wise choice of business partners. --Howard Rothman Teresa McUsic *The Washington Times* An insider's description of the legal mania transpiring in the business world today....Excellent and practical advice. Anne Fisher *Fortune* A fascinating book. Richard J. Hunter *The Mid-Atlantic Journal of Business* Helpful and interesting....Schweich offers a very readable commentary on solving a major issue for corporations and business executives. About the Author Thomas A. Schweich is a partner in the St. Louis office of Bryan Cave LLP, an international law firm. His practice focuses on the negotiation, mediation, arbitration, and litigation of commercial and government disputes. He conducts training seminars for corporate clients and trade groups on how to avoid lawsuits. A graduate of Yale (1982) and Harvard Law School (1985), he lives in St. Louis with his wife and two children.