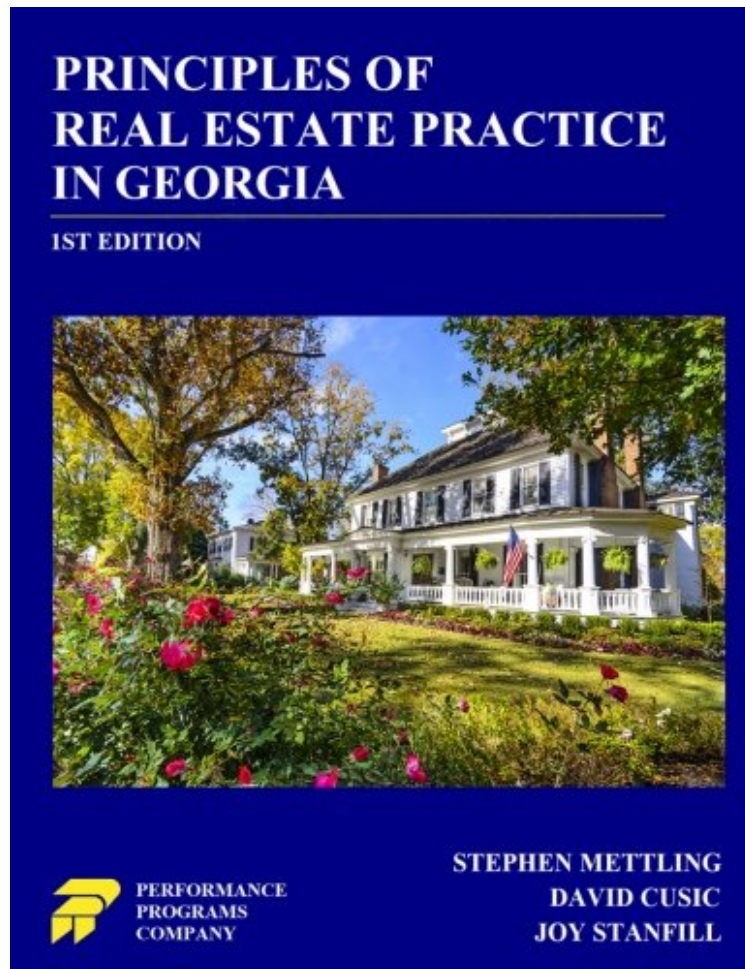


[Free] Principles of Real Estate Practice in Georgia

# Principles of Real Estate Practice in Georgia

*Stephen Mettling, David Cusic, Joy Stanfill*  
*ebooks | Download PDF | \*ePub | DOC | audiobook*



#154072 in Books Mettling Stephen 2016-05-30 Original language: English 11.00 x 1.27 x 8.50l, 2.83 #File Name: 0692719245560 pages Principles of Real Estate Practice in Georgia | File size: 52.Mb

**Stephen Mettling, David Cusic, Joy Stanfill : Principles of Real Estate Practice in Georgia** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Principles of Real Estate Practice in Georgia:

1 of 1 people found the following review helpful. Real Estate Principles By Customer Excellent information, whether you are learning go the first time to apply for your license or you are refreshing your memory / knowledge.

Principles of Real Estate Practice in Georgia contains the essentials of the national and Georgia real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Georgia license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for

numerous career applications stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Georgia is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors many years in real estate education. Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Real Estate Leases Land Use Planning and Control Legal Descriptions Real Estate Contract Law Agency Listing Agreements The Brokerage Business Contracts for the Sale of Real Estate Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Ethics: Laws and Practices Closings Real Estate Licensing and Regulation Risk Management Property Management Georgia Licensing Regulation Enforcement Georgia Brokerage Regulation Other Georgia Laws Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index For Georgia students looking for an exam prep book to complement Principles of Real Estate Practice in Georgia, we have Georgia Real Estate License Exam Prep

About the Author For over forty years, Stephen Mettling and David Cusic, PhD, have operated Performance Programs Company, one of the nation's most successful custom training organizations specializing in real estate program development. Mr. Mettling and Dr. Cusic have jointly written over 100 books, courses, and custom programs in all facets of real estate for some of the country's largest organizations including the National Association of Realtors and its many Institutes. Mr. Mettling has also served as vice president and author for the country's largest real estate training and publishing organization. Under various capacities, he has managed the acquisition, development, and sale of national real estate textbooks and publications, as well as directed the country's largest affiliated group of real estate schools. Dr. Cusic, an author and educator with international real estate training experience, has been engaged in vocation-oriented education since 1966. Specializing in real estate training since 1983, he has developed numerous real estate training programs for corporate and institutional clients around the country. Joy Stanfill has had a far-reaching career in real estate that includes over 25 years of teaching experience. She has served as Managing Broker, Director of Education, and Real Estate School Administrator for schools in three states. Joy has authored, marketed and delivered courses in various markets. She has held numerous real estate designations. Most recently, she has served as Faculty Director for a large online real estate school.