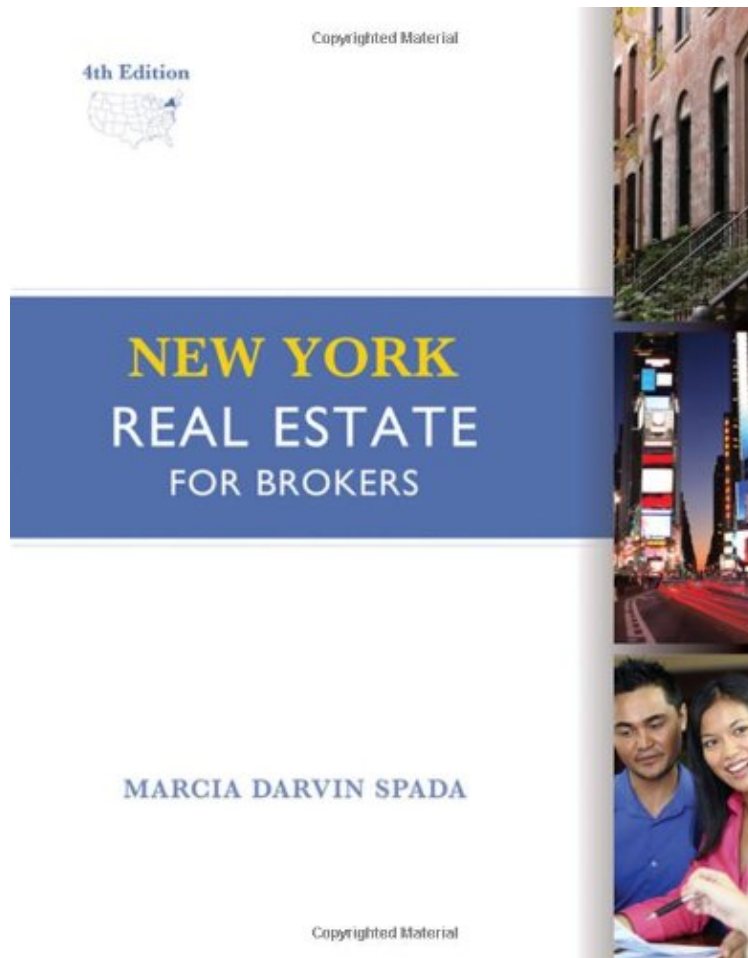


New York Real Estate for Brokers

Marcia Darvin Spada

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Marcia Darvin Spada : New York Real Estate for Brokers before purchasing it in order to gage whether or not it would be worth my time, and all praised New York Real Estate for Brokers:

0 of 0 people found the following review helpful. Very Thorough and Well WrittenBy Rebecca PayneThis book was very well organized, providing multiple choice questions at the end of each chapter. There is also a practice broker's exam at the end of the book. My only suggestion would be to offer more practice exam. Overall though, the book served its purpose.

Accurate and well-researched, New York Real Estate for Brokers, 4e, matches the content and chronology of the New York State required syllabus for preparing for the New York Real Estate Broker's License. Focused exclusively on broker required information, it follows the NYS syllabus-including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning supplements - including the popular Cram for the Exam --

not only help you learn and retain required information, but also practice applying the concepts and taking the practice broker licensing exam. Material for the "30-Hour Remedial Course" are available in a separate book (ISBN 0324783574) to cover the new material added to the Salesperson licensing requirements effective July 1, 2008. Completely revised for enhanced readability, the new edition presents all material in simple language using a direct writing style balancing reading comprehension with visual reinforcement. The workbook approach is punctuated with numerous examples, illustrations and website listings throughout each chapter to engage you and give you real-life experience.

From the Back Cover
Key Benefit: This workbook matches the content and chronology of the New York state required syllabus for preparing for the New York Real Estate Broker's License. Focused exclusively on broker required information (and not co-mingled with information covered in the salesperson's syllabus), it follows the NYS syllabus exactly --including order of presentation, learning objectives, Key terms, and outline of material. A host of interactive learning experiences not only helps students learn, review, and retain required information, but to practice applying the concepts and taking the actual licensing exam. **Key Topics:** Covers such topics as: Broker Supervising an Office in Compliance with License Law; Broker Supervising Compliance with Agency Law; Real Estate Finance; Real Estate Investments; Real Estate Property Management; Conveyance of Real Property; Subdivision and Development; Taxes and Assessments; Title Closing and Costs; Real Estate Appraisal; Construction; and Real Estate Math. Includes a Sample New York Broker Licensing Exam. **Market:** For anyone preparing for the New York Real Estate Broker License exam. **About the Author** Marcia Darvin Spada is the former owner of the Albany Center for Real Estate Education, a New York-licensed proprietary school she operated and founded. A professional educator, Marcia teaches real estate and has developed curricula for numerous real estate courses used widely in colleges, real estate related organizations, and proprietary schools throughout New York. She is the author of several South-Western books including New York Real Estate for Salespersons, New York Real Estate for Brokers, Cram for the Exam: Your Guide to Passing the New York Real Estate Broker Exam and Cram for the Exam: Your Guide to Passing the New York Real Estate Salesperson Exam, Environmental Issues for Real Estate and The Home Inspection Book: A Guide for Professionals. Spada has a B.A. and an M.A. in English from the State University of New York at Albany and a B.S. in Real Estate Studies from Empire State College.