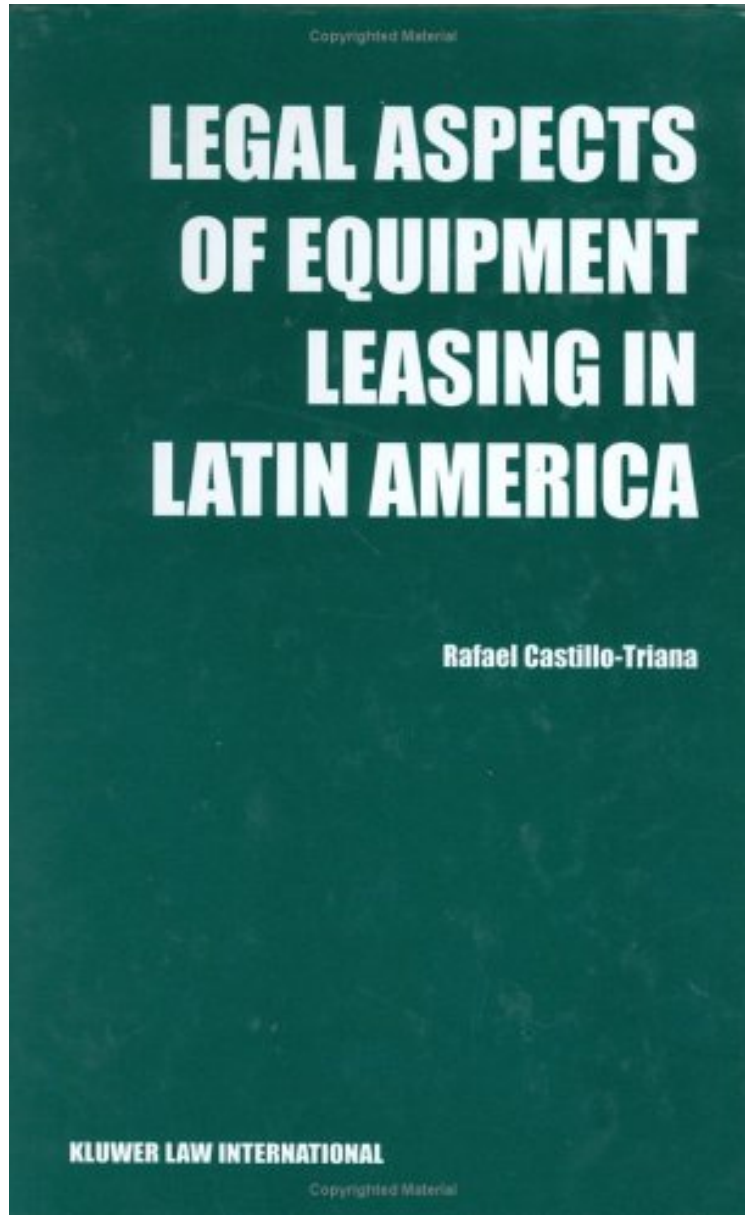


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Legal Aspects of Equipment Leasing in Latin America

Rafael Castillo-Triana

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0 of 0 people found the following review helpful. One stop information fullBy K. F. CsvanyWhen I started to work for The Alta Group I needed to get more knowledge about leasing in Latin America, so I tried via google and others to

compile as much as possible, but there was not so much on the internet as expected. Therefore I asked my boss for what would make a good source, and he recommended this book. Due the price, I decided to give it more time to my investigations. However after a couple of weeks I decided to buy it. This was the BEST investment I have done! Not only I could learn a lot from this book, but I also have use it already 3 times since then for work for our clients. I really recommend it, it was my one stop all in one information!0 of 0 people found the following review helpful. LEGAL ASPECTS OF EQUIPMENT LEASING IN LATIN AMERICABy A CustomerThis book provides the best information ever gathered to facilitate equipment sales financing to Latin America.

Leasing is the financial tool of the future for Latin America. A study of the causes, the evolution and the dimension of the external debt problem in Latin America lead the author to conclude that the flow of petrodollars in the 1970's to the oil producing countries in South America did not result in a real investment or economic growth. Growth did not occur because the fragile cash structure that exists in South America can allow for a deviation of cash flow to uses different from those originally intended. This sort of deviation can not occur with leasing because leasing does not provide for delivery of cash but rather of tangible and productive assets, which can not be diverted from their intended purpose. An overview of the leasing business in Latin America, including a description of its role in modern life, its potential use as a tool to satisfy market demand, and its legal nature and the regulations that govern it are analyzed herein. Equipment leasing has become the dominant and most feasible tool for effectivizing sales of capital goods, equipment, machinery and technological devices to Latin America.